

Manage the Revenue Cycle

Control Your Practice, and Your Future

These are uncertain times for independent practices. But one thing is clear. If you're providing excellent patient care and running a practice that functions like a successful business, you'll be in a stronger position to chart your own course – no matter how the future unfolds.

ALN can help improve the business side of your practice to give you the financial results necessary to stay independent. We offer comprehensive Revenue Cycle Management (RCM) services, unlike traditional billing companies and software vendors whose focus is more narrow. With our broad range of capabilities, we can help you manage the entire revenue cycle and turn your good practice into a great business. Bringing together the best people, processes, technology and data, we'll help you realize more revenue – more efficiently – so you'll have the ability to control your future.



Choose Your Level of Service

ALN's RCM services can be configured to meet the needs of any practice. So whether you want a full outsourcing partner or someone who handles just selected RCM activities, we can do the job. No matter how you choose to use our capabilities, the goals will always be the same: help you get more performance from your revenue cycle so you can control your future.

Four Performance Drivers

The traditional billing and collections model is changing and expanding. Today's revenue cycle process encompasses almost every aspect of your practice. It's complex, regulated and rapidly becoming more automated. The difference between typical and exceptional performance often makes the difference between staying independent or not. Performance depends on four factors.

People

Behind any high performing business process is a team of exceptional people. The ALN staff includes healthcare veterans with front-line experience in coding, compliance, contract management, credentialing, billing, collections, denial management and more. Combine these skills with the talent in your practice, and you'll have a team that will optimize your revenue.

Technology

Across the entire revenue cycle more automation is being used every day. Technology enables every activity in the revenue process to be performed quickly, accurately and consistently. We offer two fully integrated applications: Centricity® from GE Healthcare and CareTracker® by Ingenix. Both include practice management and electronic medical record systems, and both are CCHIT-certified. We'll implement either solution and provide training, hosting, maintenance, support, and integration with other applications.

Processes

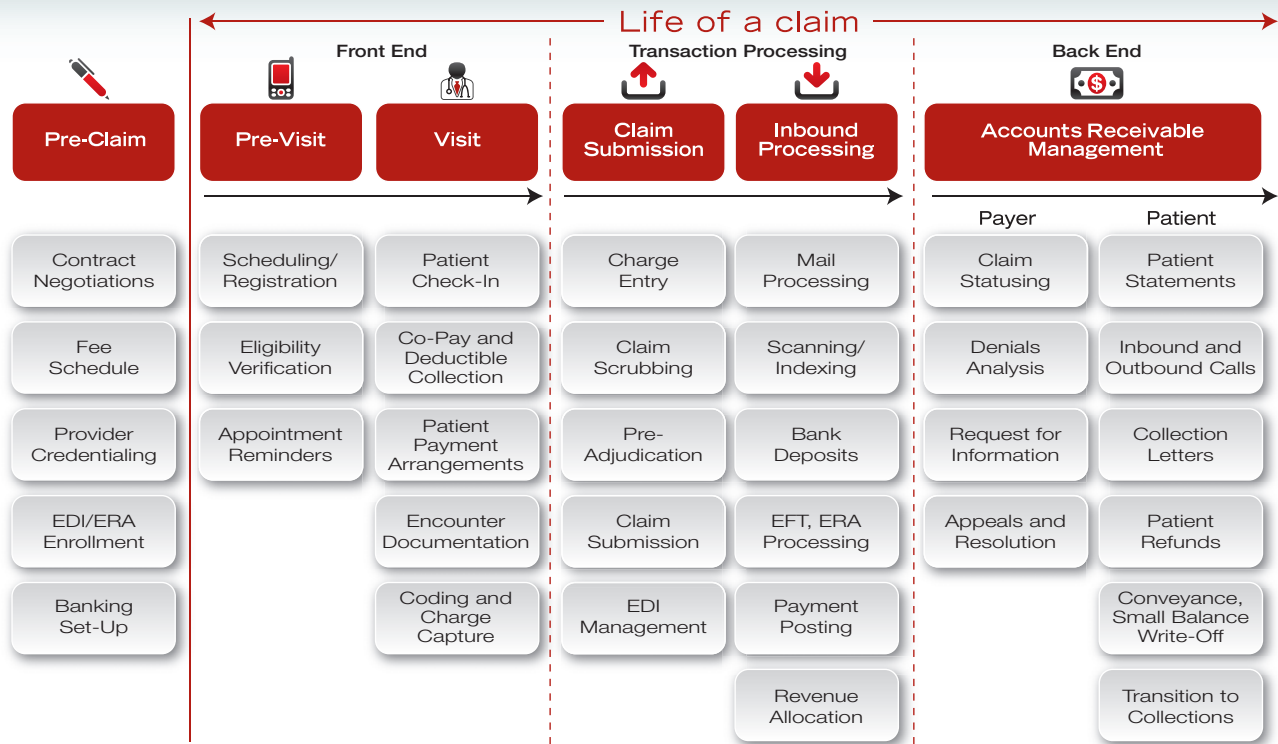
The process produces the results. And by process we mean how claims data are initially collected, how claims get submitted, how accounts receivable get worked, which steps are automated, which tasks require a specialist, and how improvements get identified and implemented – all of the work of turning claims into cash. Deploying efficient processes – and executing them consistently with structure and discipline – that's what drives a practice to a higher performance level.

Data

It takes good data to make the decisions about how to improve your revenue cycle. When you work with ALN, you'll have access to critical data about the key aspects of this part of your business. Delivered to you in simple reports and direct conversations, this information will help us work with you to compare your performance to benchmarks, pinpoint problems and identify opportunities for improvement. As a result, you'll have the business intelligence you need to improve the decisions about your business.

Today's revenue cycle encompasses countless activities in your practice. ALN can help you manage the entire revenue cycle and turn your practice into a great business.

Revenue Cycle Management



Revenue Cycle Management Support



Get Results Ask ALN clients why they work with us and you'll get a variety of answers, but they all point to helping their practices stay independent. Choosing ALN means you:

Focus on patient care. Eliminate distractions, do the work you love.

Streamline workflow. Make your whole office run more efficiently.

Make better decisions. Use facts and data as the basis for action.

Recover more revenue. Get rightfully paid for the services you've provided.

Control your destiny. Achieve the financial strength necessary to stay independent.

Reduce risk. Protect your practice from fraud, systems downtime, technology obsolescence and other risks.

Gain IT flexibility. Invest in a solution that can accommodate changes and put you on a flexible path toward the technology-based future.

Increase profitability. Eliminate common mistakes that erode revenue and drive up costs due to rework.

Take Charge of Your Future

The world of healthcare is changing rapidly, but you have the power to control your future – if you turn your practice into a great business. We understand that inviting a third party to share responsibility for your revenue cycle is a big step. A personal discussion is the best way to begin addressing your questions and concerns. Contact us today and let's get started. It will be our privilege to serve you.